

Growing Arlington Heights family finds its ideal home, enjoys its builder...and actually liked the process, too.



Ryan and Cathy Avecilla

Home location: Arlington Heights
Closing date: 2016

What was your residential situation before you purchased your Fairfield Home?

In 2009, we bought our first single family home in Arlington Heights. It was a 1960's split level that was completely updated and was the perfect space for us. Over the next five years though, our family doubled in size and the space that had worked, began to not work so well.

We started talking with a realtor about putting our home on the market and planning for our next move. The only things we knew for sure were: 1) we wanted to stay in Arlington Heights, 2) have a larger lot, 3) move closer to town, and last, own a home on a quieter street. After looking at house after house on the MLS, none seemed quite right or exactly what we wanted and we knew that we weren't going to settle for our next home!

Have you ever built a custom home before your Fairfield Home?

No. This is our first!

How did you originally hear about Fairfield?

Once we realized there weren't a lot of houses on the market that we were interested in, we started looking at the different developers that were building in town. After looking online and driving around town, we had a list of builders that we wanted to reach out to. We started calling them to find out what projects they saw coming since things were selling before construction even started. Kevin at Fairfield was very responsive and he had a lot they had just closed on. It turned out to be exactly what we were looking for.

What finally compelled you to build with Fairfield?

Once we contacted Kevin, he immediately scheduled time to come to our home and review Fairfield's properties and process with us. It was very clear that Fairfield understood the needs of a family living in this day and age. The layouts, flow and use of space offered optimal functionality! We were also very intrigued by the "Affordable Luxury" motto at Fairfield. We definitely wanted the flexibility to spend money on the upgrades and finishes that mattered most to us.

Looking back, what did you appreciate about Fairfield's process?

From the start, we appreciated the financing agreement to begin building our home. By only having to put 20% down when we signed the contract, we did not have to go through the headache of getting our own loans for purchasing the lot or to finance the construction of the home. This allowed us the flexibility to stay in our current home with our existing mortgage while construction took place. With two small children, that was a lifesaver!

During the process, we were also very grateful to be able to tap into the expertise of Kevin on the business/selection side of the process and Scott on the construction side. It is evident that they are both experts in their respective trades and know how to run their business. Another great thing is that we had the flexibility to make small changes within the process. As we did selections, we would say "can we..." and Kevin's answer was always "yes, it's your home." We never felt locked into someone else's idea of what our home should be. However, we were also grateful for their expertise when we weren't sure which choice to make.

Have you compared your experience with friends/family who have also built a house? If so, how have your experiences compared?

As we told people we were building a home, we got the same response over and over again. It was a negative reaction as their experiences were filled with stress and delays. Others also have been locked into a floorplan or selections that were not necessarily what they wanted.

Our experience really couldn't have been different than theirs – or better. Kevin clearly outlined what selections we needed to make and at what times we needed to make them. When construction started, the team moved quickly and Scott contacted us with regular updates to let us know what was going on, especially if there were any delays. We feel we had the perfect mix of flexibility and structure in order to get a beautiful home delivered when they said it would be done!

What do you like about your new Fairfield home today?

Our favorite thing about our home is the layout and functionality of the space throughout the entire home. From the large open kitchen/family room to the use of space for bedrooms and bathrooms on the second floor, we wouldn't change a thing. We also feel like we did get luxury finishes without having to pay a premium.

In addition to the look of the home, we know that we got a quality product. The structure of the home is very solid and the craftsmanship is great. After living in a home built in the 60's, we have been amazed by how low our electric and gas bills are from living in a more efficient home. We almost doubled our square footage and spend less on our utilities! Overall, we're looking forward to spending many many years in this home, watching our family grow!

Any thoughts for others thinking about building with Fairfield?

Yes, schedule some time with Kevin to talk about the process and your options and you'll understand why we chose Fairfield. You can get all of the modern finishes and construction in a well established area at a price you can afford. We didn't think we'd ever be able to build a new home in Arlington Heights but with Fairfield, we were able to make that dream come true!

Thanks for your time, Ryan and Cathy!



kdavis@build-fairfield.com
847-456-8017 • www.Build-Fairfield.com